



Northern Santa Barbara County United Way

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PRESIDENTS MESSAGE

2007.....it was a very good year!!!

2007 was a turn around year for the Northern Santa Barbara County United Way. (NSBC UW). Not only has a lot of "stuff" been fixed but we have moved forward by accomplishing the goals set by the Board of Directors at a Retreat in 2006 to stabilize the organization. But in reality those goals were far exceeded.

A small but mighty group of staff have accomplished the impossible. They have filled the UW office with new energy and launched new campaign directions: the Mayor's Ball, the Women's Fund, local ACT teams, the Hispanic Council, Student Philanthropists, United Way Ambassadors, and much, much more. And each of these efforts has been successful. Foundations have been laid for anticipated growth in the coming year.

The Board of Directors is proud of the staff and their accomplishments in 2007. We are also proud of our new name, Northern Santa Barbara County United Way because it truly depicts who we are and where we serve our residents in need. But most of all we appreciate our member agencies that have stood by us, supporting our efforts to revitalize the organization. We thank you all and look forward to a whirlwind year in 2008!!!

Rita Madden, President of Board of Directors of NSBC United Way

Our mission is to improve lives in our community by mobilizing community assets --money, volunteers, and facilities.

This means we work in partnership with our donors and with community agencies to help individuals and families achieve sustainable economic self sufficiency and the highest possible quality of life.

Community Impact Areas

Successful Children

Strong Families

Independent Seniors

Better Community

Public Policy Initiatives

- **Covering California's Children**
- Fast answers. When you call 2-1-1, you gain immediate information on hundreds of local human service programs. One call connects people to ways they can get and give help 24-hours a day, seven days a week. It's free, confidential and bilingual. If you can find a phone, you can find help.



Together, we matter.

Community Initiatives

- **Financial Stability Partnership**
- **Volunteer Income Tax Assistant (VITA)/ Earned Income Tax Credit (EITC)**
- **Workplace Campaigns**
- **NSBC Women's Fund**
- **The Hispanic Initiative**
- **Advisory Council Teams (ACT)**
- **Volunteer Solutions**
- **Gifts in Kind Product Distribution**
- **Free Discount Prescription Card**

Community Agency Partners

American Lung	928-3233
American Red Cross	928-0778
Arthritis Foundation	563-4685
Boy Scouts-Los Padres Council	925-1955
Boys & Girls Club-Santa Maria	922-7163
Boys & Girls Club-Lompoc	736-4978
Community Action Commission	922-2243
CADA	925-8860
Camp Fire USA	398-4987
CASA	739-9102
Catholic Charities	922-2059
CCC Senior Citizens	925-9554
CC Literacy Council	922-9200
Community Action Commission	964-8857
Community Partners in Caring	925-8000
Domestic Violence Solutions	928-8701
Easter Seals Tri-Counties	647-1141
Family Service Agency	735-4376
Food Bank	937-3422
Good Samaritan Shelter	346-8185
Guadalupe Senior Center	343-2525
Habitat for Humanity	928-5399
ILRC	925-0015
Legal Aid Foundation	922-9909
Lompoc YMCA Child Care	736-3486
Lompoc Housing & Dev.	740-1561
Luis Oasis Senior Center	937-9750
Marian Residence	922-7731
North County Rape Crisis	736-8535
OPTIONS/SMILE	772-6066
Peoples Self Help Housing	781-3088
RSVP/Senior Volunteer Services	922-9931
SMOOTH	922-8476
SB Family Care Center	925-7071
Senior Nutrition of SM	541-3312
SMV Youth & Family Center	928-1707
Solvang Senior Center	688-3793
SYV People Helping People	686-0295
SYV Senior Citizens Foundation	688-4571
Transitions Mental Health Association	928-0139
Valley Haven Senior Center	688-8052
VTC Enterprises	928-5000

Active Community Investors

Corporate

·Albertsons	FEDEX	Santa Barbara Foundation
·Allegiant Air	GAP Foundation	Santa Maria Kiwanis For Kids
·American Red Cross	Gottschalks	SMV Chamber of Commerce
·America's Charities	Greka Integrated, Inc.	Santa Ynez Band of Mission Indians
·Assessments USA & Canada	IBM Employee Services Center	Santa Ynez Valley Marriott
·Audio Video City	JC Penney	·Target
·Automobile Club Of So. Ca.	·KCOY	·The Gas Company/Sempra Energy
·Best Buy	Lee Central Coast Newspapers	·The Okonite Company
Celite	·Lockheed Martin Mission Systems	·The Towbes Group, Inc.
Cingular Wireless	·MKL	·The Valley Gardener Landscape Co.
City of Santa Maria	Macy's West	UPS
Coast Hills Federal Credit Union	·Mid-State Bank & Trust	·Valero Corp
Combined Federal Campaign	·Montecito Bank & Trust	Valley Medical
Comcast Cable	Pacific Capital Bank	Valley Rock, Inc.
Community West Bank	Pacific Gas & Electric (PG&E)	·Verizon
Costco	Pfizer	Village Country Club
County of SB	Plains Exploration & Production	Wal-Mart
·DenMat, Inc.	·Pound Financial	Washington Mutual
ExxonMobil	Raytheon	Your People Professionals

Individuals

·Rebecca Alarcio	·Amber Ford	Rita Madden	Janice Rush
·Ronald Allman	David Francis	·Teresa Maddock	·Tom Rust
John Anderson	·Daniel Gallet	Sheryl Maiden	Paul Sagisi
·Alicia Ashbrook	Nickolas Garcia	Cynthia Maloney	·Terri Salazar
·Lori Barry	·Travis Gibbons	·Brian Christopher Mann	·Lowell Schaffert
·Thomas Bennett	Cynthia Gibson	·Lydia Marin	·Bruce Schmidt
Peggy Bible	·Randall Gil	·Richard Martini	Mike Sell
·William Bodrogi	Stephen Glenn	Sylvia McCormack	·Vishal Shah
James Brenneman Jr.	Cary Gray	·Michael McMahon	Gary Shane
Gregory Brown	Linda Gray	·Terry McMillan	·Nancy Shaw
·Bill Brown	Charmain Hadlock	·Randall Mead	Joe Sheaff
·David Burke	James Hagerman	·Wayne Mitchell	·Dennis Shepard, MD
·Melanie Camp	·Randall Harris	·David Moreno	·Debra Smith
Celeste Coelho-Hudson	Mary Harvey	Kelly Marie Moriarty	Scott Smith
·Rob Coghill	·April Hawkins	·Bob Morrison	·Dianne Sosa
Kathy Collins	·Richard Haydon	·Leslie Mosson	Ginnie Sterling
Jay Conner	Jeffrey Hearn	·David Nanini	Sonja Streuber
·Russell Connors	Linda Hearn	John Normanly	Kimberly Stull
·Michael Cordero	Evelyn Hernandez	·Ronald Allen Nott	Richard Sweet
·Raynette Cornejo	Carroll Reed Hershey	Joe Olivera	·BC Talbot
·Teresa Cota	·David Humphreys	·Margaret Ontiveros	·Tom Targer
Rocky Davidson	·Robert Ibsen	Phil Osborn	·Debra Taylor
·Dell Davis	Robert James	·Lee Evan Owens	Edward Taylor
James Davis	Evelynn Killitz	·Lynnda Palmer	Reese Thompson
·Dennis Decaires	James Kimlinger	Steven Pearson	Elizabeth Tompkins
Jerry Dees	·Barbara Klinedinst	Carla Pohlman	·Darrell Tullis
·Donna Designs	Katherine Kromer	·Alexander Posada	·Paul Usavage
John Dove	Kevin Laird	Gary Prober	Carol Van Name
·Thomas Drymon	·Alicia Lara	·Wendi Proffitt	James Vint
·Kenneth Erickson	Sierra Lynn Larsen	Stephen Reed	Jeff Voelker
Gary Evans	·Donald Larsen	·Madge Reiner	·Terry Vosburg
·William Eyler	Carolyn Lashley	·Bruce Rieley	Janette Wesch
·Nancy Faragan	·Laurence Lavagnino	·Lucina Rieley	Jeffrey Wilson
·Maria Guadalupe Ferreira	joyce ellen lippman	·Aaron Rife	Gerald Wong
·Martin Flatebo	·Linda Lopez	John Robertson	Gregory Yvarra
·Denise Flory	Khanh Ly	·Paul Rodriguez	
·Robert Forbes	Francis Lynch	Suzanne Rose	

Statement of Financial Position

as of November 30, 2007

ASSETS

Current Assets

Checking/Savings		\$27,848
	Women's Fund	\$14,760
	Lompoc Fund	\$8,897
	Santa Maria Funds	\$15,232
	Designations Fund	\$7,676
	Santa Ynez Funds	\$910
Accounts Receivable		\$99,320
Other Current Assets		-\$20,181
Fixed Assets		\$1,773,752
Other Assets		\$170,600

TOTAL ASSETS

\$2,098,814

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable-Vendors		\$21,428
Total Other Current Liabilities		\$42,499
Designated Funds		\$46,565

Total Current Liabilities

\$110,492

Long Term Liabilities

\$512,192

Total Liabilities

\$622,684

Equity

Opening Bal Equity		\$1,266,094
SB Endowment Fund		\$166,591
Unrestrict (retained earnings)		\$11,657
Net Income		\$31,788

Total Equity

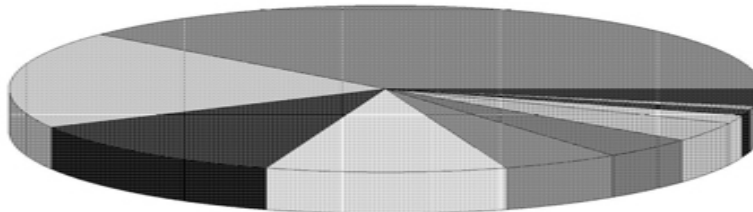
\$1,476,130

TOTAL LIABILITIES & EQUITY

\$2,098,814

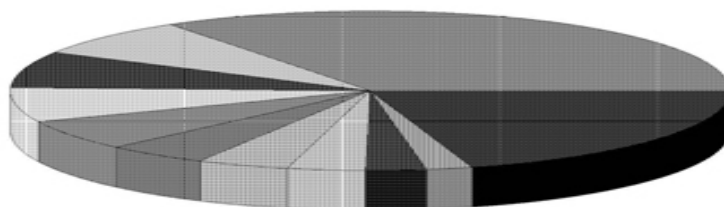
Income / Expense Summary - Fiscal Year

Income Summary
July 2006 through June 2007



'06/07 Campaign Received	%38.69
'05/06 Campaign Received	19.04
CFC Campaign	12.38
Special Events United Way	10.36
Grants	5.10
Rent	4.18
Gifts in Kind-Sales	3.85
Reimbursed Expenses	1.66
Interest SB Foundation	1.17
Newsletter	0.84
Other	2.72
Total	\$627,203.38

Expense Summary
July 2006 through June 2007



Salary & Taxes	%34.47
Member Designations	7.74
Interest Expense	7.41
Insurance	7.16
Professional Fees	6.22
Special Event	4.62
CFC Designations	4.23
Community Impact Grants	3.58
Payroll Taxes	2.77
Utilities	2.16
Other	19.65
Total	\$531,395.65

CEO Statement

It has truly been an exciting 12 months for Northern Santa Barbara County United Way. We started out by assessing where we had been, how we could now best address the needs of the communities we serve with the assets we have and, finally, where we are headed in the future.

So much has happened but our key accomplishments include: Youth in Philanthropy; Hispanic Initiative; Women's Fund; and the Lompoc ACT. While we take pride in these achievements, we acknowledge the challenges of the coming year and are committed to meeting them.

As we head into 2008 our intention is to: (a) Continue to build on the initiatives we've started; (b) Launch the VITA/EITC Program and (c) launch new planned giving and innovative Workplace campaigns.

By staying true to a shared community vision we will continue to revitalize our United Way. We look forward to completing our long term goals of expanding our role in solving community problems and solidifying our relationships with our community partners.

Eddie Taylor – Chief Executive Officer

Planned Giving Program

Giving back to the community is *what matters* to Northern Santa Barbara County United Way. Next year, United Way will be forming a new Planned Giving Program.

Our goal will be to provide donors of both modest and substantial means with numerous avenues for contributing to our community – and because we are a public charity, contributions qualify for maximum deductibility for income, gift and estate tax purposes.

If you would like to be part of our Planned Giving Committee or would like to learn more about contributing to Northern Santa Barbara County United Way, call Raynette Cornejo at 805-922-0329.

Board of Directors

·Rita Madden.....PRESIDENT
·Mary Harvey.....VICE PRESIDENT
·Davida Willis.....SECRETARY
·Cary Gray.....TREASURER
·Rebecca Alarcio.....Santa Maria Valley
·Jeanie Tyler.....Lompoc Valley
·Sharon Williamson.....Santa Ynez Valley
·Capt. Christopher Hughes.....Vandenberg

Lompoc Advisory Council Team (ACT)

·Jeanie Tyler.....Chair
·Pat Brady.....Co-Chair

·Timothy Dabney	·Rita Madden
·Mary Harvey	·Ana Maya
·Barbara Holt	·Dulcie Sinn
·Frank Lynch	·Darrell Tullis

Women's Fund

·Deb Carter	·Judy Markline
·Raynette Cornejo	·Beverly Motter
·Kate Ferguson	·Georgia Schragar
·Dr. Lynda Gantt	·Georgia Shore
·Pat Haley	·Francine Silva
·Mary Harvey	·Nancy Stewart
·Lawnae Hunter	·Laurie Tamura
·Karen Lindsey	
·Rita Madden	

Hispanic Initiative

·Natalia Bautista	·Rose Mary Lugue
·Helena Gonzales	·Sandy Soria
·Roger Hernandez	·CC Todd
·Mary Jacka	·Sergio Zepeda
·Magdalena Jackson	